



DOD INDUSTRY ADVISOR · MDK INNOVATIONS LLC

Budget, congressional and contract intelligence for small defense companies

See where defense money is moving.

Bid only where you can win.

For small defense technology companies that have won an SBIR or STTR and need the next contract: Phase II, Phase III, a budget line of their own, or a place in a program of record.

The gap most small companies hit

- Which program office actually owns the need
 - Whether the budget line is growing or being cut
 - Who on the Hill is paying attention, and why
 - Who a solicitation was written for before you bid
- Without those answers, good companies spend months on bids they were never going to win.

Inside experience

Michael Komorous spent 24 years in the Air Force and retired as a colonel, after flying the MQ-1 and C-17 and commanding an operations group responsible for \$2 billion in assets.

At the Pentagon he was the **Legislative Affairs representative to the \$850 billion Acquisition and Sustainment portfolio**: F-35, DLA, critical minerals, energy and installations, small business.

A private AI built for this work

DIA runs on a system Michael built and operates on his own hardware: DoD budget books, bills, hearings, CRS and GAO reports, the FAR and DFARS, and federal contract records, with **answers cited to the page**.

It runs on DIA's own servers, not a shared cloud AI. "Has this been funded, and by whom?" takes an afternoon, not a week.

24 yrs

AIR FORCE SERVICE,
RETIRED COLONEL

\$850B

ACQUISITION PORTFOLIO
REPRESENTED ON THE HILL

6.8M

CITED PASSAGES FROM
BUDGET, LEGISLATIVE AND
POLICY SOURCES

40M

DOD CONTRACT ACTIONS,
FY2017 TO FY2026

EVERY WEEK

The Watch

One page written for your company: the opportunities worth your time, the ones to skip, budget movement and Hill activity in your field.

WHEN YOU BID

Proposal Studio

A competition check before you commit, then proposals, white papers and labor-rate builds checked against the solicitation.

WHEN IT MATTERS

Direct advisory

Time with Michael on capture strategy, teaming, appropriations and congressional engagement.

Every opportunity gets a verdict, by written rule

Chase

Fits, funded, winnable

Respond

Answer the RFI

Look closer

One question open

Team

Win it as a sub

Skip

And the reason why

The bids you don't write are worth as much as the ones you do. From our work: a budget line where Congress funded more than twice what the service asked for, found and cited in an afternoon.

Michael Komorous, Col, USAF (Ret.)

Founder & Principal · Research Professor, George Mason University

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